



ANNUAL REPORT 2022

 **AHMP**
ALLIANCE OF HAZARDOUS
MATERIALS PROFESSIONALS
Global leadership for a sustainable future™

CHAIR STATEMENT

Unprecedented. Extraordinary. Interesting Times. We've all gotten used to hearing these terms to describe the world's changes in the last few years. And AHMP has certainly not been alone in navigating the challenging circumstances on our path. But while the landscape may have changed in ways few could have anticipated, our challenges have remained familiar: membership retention, staff turnover, and financial constraints.

The 2022 Annual Report outlines the path AHMP has taken through the last year to navigate these challenges and build the foundation for our future success.

- We returned to in-person events with our Annual Conference in March in Las Vegas.
- The Alliance has expanded our professional development offerings in a way that will provide increased value to our members and provide sustainable sources of revenue to support these and future programs.
- We're ensuring our premier Essentials of Hazardous Materials Management Course can better reach a broad audience through both our EHMM Night Class and future licensing opportunities.
- Our staff has engaged in an active campaign to encourage lapsed members to give AHMP another look, and we are expanding our offerings to our corporate partners in ways that can provide value for both them and AHMP.
- We applied for our first federal grant, seeking new opportunities for our members to use their skills to benefit their communities.

When I think about how much the organization and the profession have changed since I walked in the door, I'm encouraged by the possibilities before AHMP and the role our members can play in building the world ahead. It's been an honor to serve as AHMP's chair for the past two years, which have seen so much change in our profession, our organization, and many of our members' daily lives.

I've long believed that actively volunteering with this organization has been one of the best and most rewarding choices I've made during my time in the industry. With our new leadership bringing energy, enthusiasm, and new ideas to fruition, I hope you'll make the same choice to work with us on this journey.

2022 FINANCIAL RESULTS

AHMP saw some positive outcomes in 2022 which should help our financial position in the future. However, the lingering impacts of COVID continued to pose financial challenges to our 2022 results. We are expecting 2023 to allow us to begin rebuilding our financial reserves, which took a hit over the last three years.

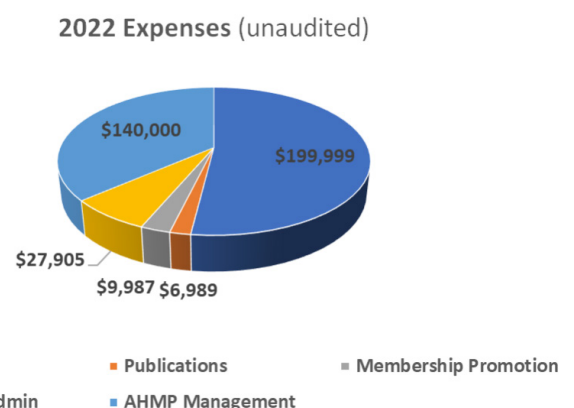
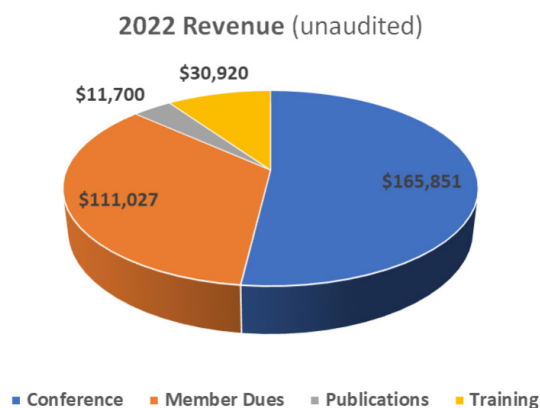
Starting with the bad news. While the 2023 Conference in Las Vegas received great feedback from those who could attend, we saw a slight drop in attendance vs expectations. And our exhibitors and sponsors just weren't ready to return to in-person venues. Led by losses in exhibitors and sponsors, overall conference revenues were \$90K less than expected. Even after considerable cost-cutting, we weren't able to make up that difference and ended up with a \$35K loss on the conference as a whole.

Bucking industry trends AHMP membership increased in 2022 for the first time in more than a decade, rising from 998 members at the end of 2021 to 1059 at the end of 2022! We hope to continue that trend into 2023 by building on member-valued services. We believe that

AHMP offers the best value per dollar of any EHS professional association. However, we had set some aggressive goals for membership growth in 2022. We did not quite meet those goals and ended the year slightly below budget.

Combined with a few incidentals and a budgeted deficit of \$18.7K, we ended the year with a \$65K loss.

On a totally positive note, the EHMM course, re-envisioned as a 11-week virtual night school, was very successful. (Much thanks to Jen Koenig and her talented team of instructors!) Together with a few smaller "virtual" continuing education offerings, we were \$13K above budget in training revenue. We plan to continue to build out those offerings in 2023 to provide both member value and revenue to AHMP and to provide a channel for new members to discover us.



2023 BUDGET

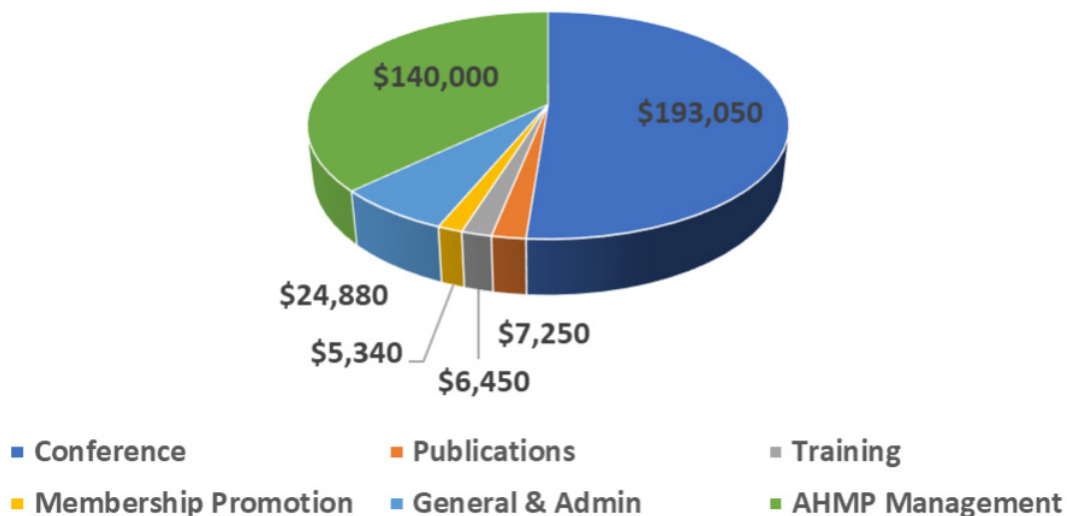
Looking forward to 2023, we've approached our budget conservatively. We are projecting a 2023 year-end surplus of \$34.7K which will help to begin building back our reserves. Assumptions contributing to that projection include:

- We expect sponsors and exhibitors to return closer to normal levels. But we trimmed our expectation of conference revenue somewhat and correspondingly trimmed costs to produce a balanced conference budget.
- While we believe there are significant opportunities for membership growth we are budgeting with the assumption that total membership remains roughly flat.
- We plan significant new training initiatives that should boost training revenue.
- And as members are aware, after 7 years holding dues flat, the Board felt it necessary to increase them to a level that keeps pace mostly with inflation.

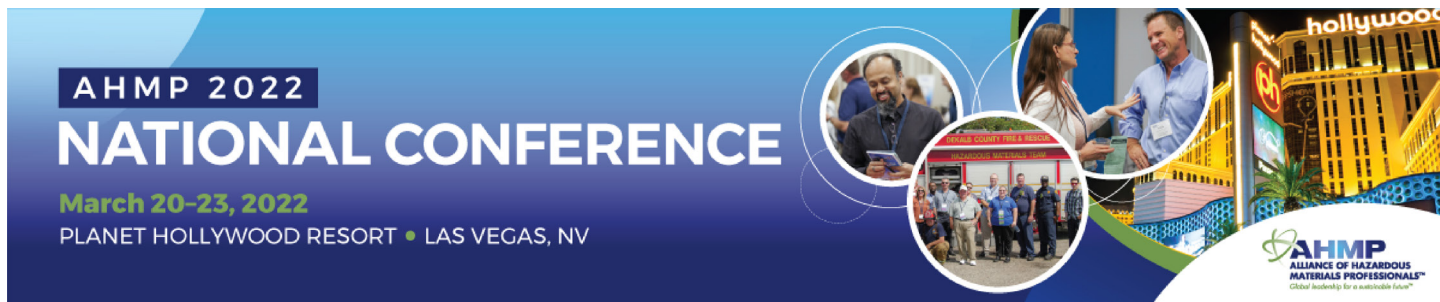
For details on our 2022 performance or the 2023 budget, please reach out to me personally.

Paul Hausman
Treasurer
paul.hausman@verizon.com

2023 Expenses (budget)



CONFERENCE RECAP



Back in person! This was the first in-person conference since the COVID pandemic tragically put the Country on hold. It was also the first time AHMP held it's conference in the first quarter of the year. While a greater in person audience was hoped for, attendance of members and vendors was moderate since COVID concerns still were very much in the forefront of people's minds. Those who did attend found the conference to be extremely positive. We had excellent key note speakers in Lee Ann Racz and Mike Kinney, who also gave us their time for breakout sessions. Thanks to our conference partner, Conference Direct and Angie Foreman, attendees were given access to the AHMP Conference app by phone to stay on top of the schedule, as well as tracking their continuing education points which can be used towards their recertification. This also gave attendees future access to the recorded sessions they were not able to attend.

The energy in the session was high and speakers spoke of the many topics affecting our industry, including the new "flavors of the day" such as PFAS, circular economy and sustainability, and many opportunities to listen to soft skill sessions. There were two very well received tours, which included the Terra Firma Organics

Composting facility and of the Gardens at the Ethyl M Chocolate factory; the latter included a wine and chocolate pairing. In usual fashion, the leadership of AHMP, led by Chairperson Becky Neal, presented the annual awards to those who were voted in recognition of industry excellence by their AHMP peers and Chapters. Special recognition to the 2022 Pete Cook Award recipient, Ms. Glorianna Corman.

Thanks to the AHMP Cyber Chapter for again putting on an incredible picnic! Many thanks to Mr. Ray Davis for holding a pre-conference workshop for the DOT HMIT Hazards Awareness Classes.

Last but not least, special thanks to all of the exhibitors who bravely joined us, and to the two sponsors: Gold Sponsor Veolia Environmental Services and the Bronze Sponsor Bruce Environmental & Response Management, LLC.

AHMP 2022 LEADERSHIP

The ability of AHMP to move forward is a result of the tireless efforts of professionals who volunteer their time and expertise to develop and provide oversight for the programs and services offered to members. AHMP thanks the following individuals for their dedication and also expresses its appreciation to countless others—committee members, chapter leaders, conference speakers, etc.—for their complementary efforts.

BOARD OF DIRECTORS

Chair – Rebecca Neal, CESLO
Past Chair – Mark Bruce, CHMM, CSHM
Vice Chair – Amanda Wuoti, Esq., CHMM
Treasurer – Paul Hausman, CHMM
Secretary – Kelsey Forde, CIH, CSP, CHMM

DIRECTORS-AT-LARGE

Comfort Agara, CHMM, HEA
Atanu Das, CHMM, SDSRP, IHMM Fellow
DeLaine Fletcher, CHMM, CSP
Linda Lawhorn, CHMM, CDGP
Donna Switzer, CHMM, CPEA, CSR-P

ADVISORY DIRECTORS

Sarah Henderson, CHMM, SEA
Ex-Officio – Dana Altendorf, AHMP Executive Director

COMMITTEE CHAIRS

Awards – Willis H. Butler, II, CM, CHMM
Chapter Development – Mark Bruce, CHMM, CSHM and DeLaine Fletcher, CHMM, CSP
Finance – Paul Hausman, CHMM
Government Affairs – Kent Shadley, CHMM
Leadership – Donna Switzer, CHMM, CPEA, CSR-P
Professional Development – Eric Johnson, CHMM, AICP



AWARDS & PROFESSIONAL DEVELOPMENT

AWARDS

For the 2022 Award Year, nominations will be accepted at any time.

Nominations will close on 5/31/2023. No nominations will be accepted after this date.

The Award Committee reviews will be completed by 6/25/23.

Award recipients' names will be submitted to BOD and Ewald by 7/2/23. The review and final submission of recipient names is based on giving EWALD a minimum of 6 weeks to get the awards ordered and delivered before the conference. This schedule gives us 7 weeks till the conference.

Please verify these dates are accurate on the Awards Committee page of the website. Also please verify that instructions with nomination submittal email and important dates are VERY EASY to locate and understand. We also need to test that the submittal email address works.

PROFESSIONAL DEVELOPMENT

The Professional Development Committee had a successful year, with a range of activities and events to support the continuing education and growth of our members.

One highlight of the year was our March in-person conference held in Las Vegas, which provided an opportunity for members to network and attend EHS technical sessions. We also had a full schedule of course instruction, covering topics such as hazardous materials transportation and hazardous waste operations.

In addition to our conference events, we also hosted webinars and online courses throughout the year. One notable webinar was on the topic of risk management for lithium batteries. The PDC also held the Essentials of Hazardous Materials Management (EHMM) Night School in both the Spring and Fall of 2022. This popular course was offered in 3-hour increments over an eleven-week period, which allowed students to balance work-life schedules with certification preparation. We anticipate offering this again in 2023.

AHMP presented a new Distinguished Lecturer webinar series this year featuring experts within the alliance presenting new developments in the profession. In 2022, the three-part series featured Laboratory Safety by Bruce Donato, Hazard Analysis Lessons Learned by Tim Stirrup and Decoding the Alphabet Soup by Kelsey Forde.

Overall, the Professional Development Committee is committed to providing high-quality learning opportunities for our members, and we look forward to continuing this work in the coming year. If you have ideas for 2023 professional development events or want to join the PDC, please contact committee chair Eric Johnson.